Tenant Satisfaction Measures: Assurance of Approach

**The Tenant Satisfaction Measures**

The Tenant Satisfaction Measures (TSM) Standard requires all registered providers to conduct tenant perception surveys to generate and report TSMs annually as specified by the Regulator of Social Housing. TSMs are intended to make landlords’ performance more visible to tenants and help tenants hold their landlords accountable.

The TSM standards consist of 22 measures: 10 management information measures and 12 satisfaction measures. They cover five key themes: keeping properties in good repair, maintaining building safety, respectful and helpful engagement, responsible neighbourhood management, and effective handling of complaints, alongside an additional measure for overall satisfaction with landlord services. All information must be an accurate, reliable, valid to provide a transparent reflection of the performance.

**Approach**

IFF Research were commissioned to carry out this research in accordance with guidance provided by the Regulator of Social Housing on behalf of B3Living in 2023-24. IFF Research is an independent research agency with extensive experience in gathering robust customer feedback for a wide range of sectors.

**Survey design**

The survey design meets the criteria defined in ANNEX 4: Tenant Survey Requirements. B3Living also included the following additional questions within their survey:

* *“Why do you say that?”* positioned at the end of theme, Overall satisfaction.
* *“Generally, how satisfied or dissatisfied are you with the way B3Living deals with repairs and maintenance?”* positioned at the end of theme, Keeping properties in good repair.
* *Why do you say this?* positioned at the end of theme Respectful and helpful engagement.
* *How satisfied or dissatisfied are you that B3Living are easy to deal with?* positioned at the end of theme Respectful and helpful engagement.
* *As you were not satisfied with B3Living being easy to deal with could you tell me why?* positioned at the end of theme Respectful and helpful engagement.
* *How strongly would you agree or disagree with the following statement, “I trust B3Living to do what they say they will do”?* positioned at the end of theme Respectful and helpful engagement.
* *How satisfied or dissatisfied are you with your neighbourhood as a place to live?"* positioned at the end of theme Responsible neighbourhood management.
* *Have you experienced anti-social behaviour in your neighbourhood in the last 12 months?* positioned at the end of theme Responsible neighbourhood management.
* *How satisfied or dissatisfied are you that your rent provides value for money?* positioned at the end of theme Responsible neighbourhood management.
* *B3Living are looking to recruit residents to a community group to discuss specific projects for example the way B3Living engage with their customers or the repairs service. Is this something you would be interested in? (if yes we will pass on your name and address to B3Living who will be in touch).* positioned at the end of theme Responsible neighbourhood management.

Please note that a ’Don’t know/Refused’ option was included for questions TP01, TP02, TP03, TP04, TP09 and TP10 for interviews conducted via telephone. This was not read out as an answer option and only used in instances when a customer was unable to select an option from the responses available but wanted to continue to provide their feedback. This prevented interviewers from making assumptions or inferences on the customer’s behalf and enabled these customers to continue with the survey to provide their feedback. When submitting data any ’Don’t know/Refused’ should be removed from the reported base for each of these questions for percentage calculations.

As a result, the TSM survey results submitted may include customers who refused or were unable to answer TP01 but wanted to continue to provide their feedback. This is in line with the introductory text confirming that their data would be included in the data submission to the Regulator.

IFF have achieved:

* 521 valid responses to TP01 for LCRA, this meets the minimum requirement for LCRA
* 114 valid responses to TP01 for LCHO, on a ‘best effort basis’ as B3Living LCHO stock size is less than 1,000.

We consider that a respondent who has terminated an interview has effectively withdrawn their consent to participate in the research. We appreciate that this is open to interpretation, but we take the most cautious approach to uphold our ethical standards. We do include partial responses, where customers have skipped or refused to answer any questions but have submitted their interview.

**Methodology**

The TSM survey was conducted on a quarterly basis from 14th June 2023 – 8th February 2024.

All surveys were conducted via telephone interviews to facilitate continued and comparable trend with an existing customer satisfaction programme. Telephone numbers are the most accurate contact information (with the exception of address) held by B3Living so agreed that this methodology would be most appropriate. This also aligns with what we know about the most common channel preference amongst customers.

**Sample Size**

The required sample sizes are shown in the table below (according to B3Living’s Statistical Data Return 2023 and the latest population data provided by B3Living in April 2023):

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Tenure type** | **Population** | **Confidence interval required** | **Number of interviews required per annum for submission** | **Number of interviews completed** |
| Low-Cost Rental Accommodation (LCRA) | 4,068 | +/- 4% | 520 | 525 |
| Low-Cost Home Ownership (LCHO) | 426 | N/A – best effort basis | N/A | 118 |
| **Total** | 4,494 |  | 725 | 643 |

B3Living is required to complete a minimum of 520 surveys per annum among LCRA customers to meet a +/-4% confidence interval.

As B3Living has less than 1,000 LCHO stock, it is not compulsory to conduct this survey and report the findings to the regulator for LCHO customers. However, the Regulator recommends that LCHO and other customers are still offered an opportunity to provide their feedback. Therefore, B3Living have included LCHO customers within this research.

As a result, IFF recommended surveying up to 202 LCHO customers per annum, working on an estimated 30% response rate. B3Living does not need to report these survey findings to the Regulator, but they should still make the results publicly available to their customers.

A quota sampling approach based on agreed characteristics to represent the profile of the full customer population. Quotas were set for:

* Age
* Stock type

Age quotas were also set for LCHO customers.

**Representative Sample**

The Regulator requires providers to ensure, as far as possible, that the survey responses used to calculate the perception TSMs are representative of the relevant tenant population. The sample needs to be representative otherwise perception measures will be biased estimates of the satisfaction score for the relevant tenant population. Providers can meet this requirement through one of two routes:

1. A representative sample: This means there is no material under/over-representation of tenant groups (compared to the relevant tenant population) that is likely to affect calculated satisfaction scores.
2. Weighting responses: If the achieved sample is not representative of the tenant population then providers must appropriately weight the responses to ensure the TSMs reported are representative. Providers must reach a balanced judgement as to which characteristics to include in an assessment of representativeness based on their particular tenant profile, evidence or rationale for potential different satisfaction scores by characteristic, and available data.

The table below summarises the review carried out based on the demographic information available and the representativeness of the survey results.

Based on the review we are satisfied that the sample population and TSM results accurately reflect that of the full customer population.

The embedded Excel file shows the survey profile of each available customer demographic compared with the population profile.

